

# Commercial Capabilities 2024





# We are your tailored supply chain partner. For more than 75 years, Bedford has delivered quality products and services while scaling social impact.

By partnering with Bedford, you are helping to create employment opportunities for people of all abilities, including disability, so they can live a life they choose.

We can support your business to scale and grow, and feed the appetite for backing Australian products, businesses, jobs and social impact. Current partners include:

- Adelaide's Finest Supermarkets
- Aldi
- Bunnings
- Coles
- Electrolux
- Foodbank
- Foodland
- IGA
- Kimberly-Clark
- Lanser
- Mt Barker District Council
- OneFortyOne
- Peet
- R.M.Williams
- Regency Foods
- TimberLink
- Tradeware
- Ventia
- Woolworths

## Capabilities:

- Flat Pack and Ready Made Furniture Manufacturing
- Kitchen and Cabinet Making Manufacturing
- Commercial Joinery powered by XFrame
- Decking Solutions
- Accommodation Fit Out
- Timber Processing and Contract Cutting
- Landscape Construction & Maintenance
- Food & Beverage Contract Manufacturing
- Commercial Bakery
- Horticulture & Garden Maintenance
- Packaging, Canning, Bottling, Labelling
- Recycling Solutions
- Corporate Uniform and Workwear Solutions
- Labour Hire
- Job Coach Support and Inclusive Workplace Training
- Business Incubation & Start Up



Cover image: Artist impression of new Advanced Manufacturing Hub in Salisbury, coming in 2025.

# Features & History

- Bedford Group is a diverse portfolio of businesses
- Including 3 social enterprises
- Founded in 1945
- 500+ commercial customers
- By 2025, \$130M+ revenue and 1,640+ employees and staff
- Regional employer
- National distributor

**cultivate**  
food and  
beverage  
**Contract  
Manufacturing**

**Timber  
Processing**

**Corporate Uniform &  
Workwear Solutions**

 **GreenInc**  
**Landscape  
Construction**

**Labour Hire**



# Bedford

**Business Incubation  
& Startups**

**Inclusive Workplace  
Training**

**Packaging  
& Assembly**

**dovetail**  
**Advanced  
Manufacturing**

**apg**  
**Garden  
Maintenance**

# Locations

## Metropolitan Adelaide

1. Elizabeth
2. Edinburgh
3. Salisbury (coming in 2025)
4. Pooraka
5. Gepps Cross
6. Torrensville
7. Brooklyn Park
8. Clapham (Balyana)
9. Panorama
10. Tonsley
11. Lonsdale
12. Mt Barker
13. Lobethal

Bedford Group — Commercial Capabilities



## Regional SA

14. Pt Lincoln
15. Whyalla
16. Port Pirie
17. Wallaroo
18. Kadina
19. Mt Gambier



# Food & Beverage Manufacturing

**Bedford-backed social enterprise, Cultivate Food and Beverage, supplies over 2,000 stores, including the largest supermarket chains across Australia, by providing an extensive food and beverage manufacturing capability.**

At Cultivate, we are investing in facilities, equipment, systems and people that are to a world class standard, resulting in increased capacity, production efficiencies and an inclusive working environment for people of all abilities.

With two locations in South Australia, at Brooklyn Park and Lobethal, and a third under construction in Salisbury, which will expand production space to 7,000sqm, Cultivate Food and Beverage is well placed to cater for large contract food manufacturing services and new product development.

As a social enterprise, Cultivate has an appetite for social good and offers open employment for people of all abilities to earn a full award wage.

What we offer:

- Contract food manufacturing capability to scale by providing equipment, labour and facilities
- Full supply chain solutions including procurement, production, storage, logistics and packaging
- Direct-to-store retail products under a range of well-known brands such as Emmaline's, Barossa Pizza and Emma & Myrtle's Bakehouse
- Co-packing: labelling, packaging, pick & pack, assembly
- Third party representation and distribution of a number of local, interstate and international brands that are all premium, quality food products
- Bulk food service
- New product development including trials, labelling, recipe development
- Quality control: SQF, batch tracking, inventory management etc
- Storage solutions: cold, chilled, ambient, frozen
- Distribution: access to nationwide, direct-to-store or distribution centre labelling, metal detection and weight monitoring

Cultivate's future potential also includes expansion into canning, bottling, packaging, labelling, with ambitions to open a retail and cafe space for the community.

**Learn more at [www.cultivatefb.com.au](http://www.cultivatefb.com.au)**

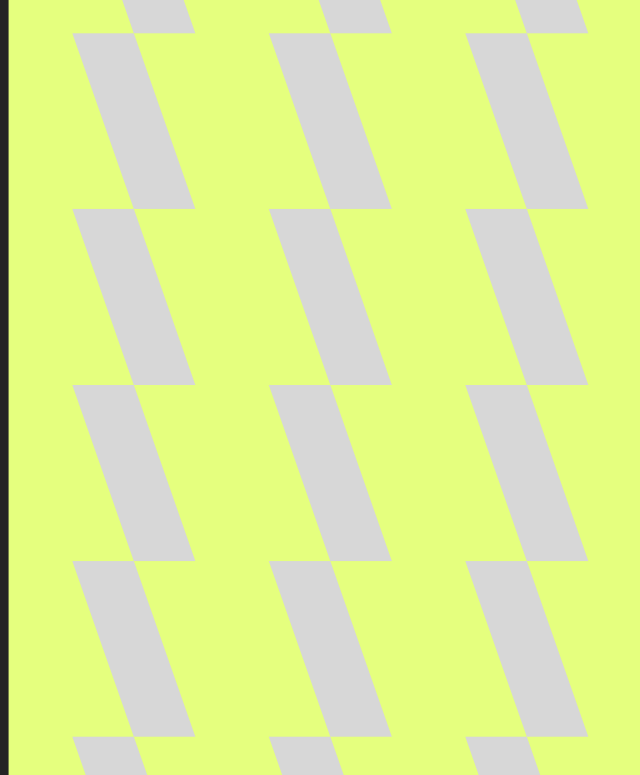
# cultivate



Great on a plate and  
in the community.



# dovetail



## Advanced Manufacturing

Dovetail is a Bedford-backed social enterprise specialising in the manufacture of quality timber products and furniture for consumers and businesses.

We are pleased to partner with a range of businesses, including Bunnings, Wallspan, Euro Alfresco, Workspace Commercial, Timberlink, OTR, OneFortyOne and ANZ.

Dovetail's capabilities include:

- Flat Pack and Ready Made Furniture Manufacturing
- Kitchen and Cabinet Making Manufacturing
- Commercial Joinery powered by XFrame
- Decking Solutions
- Accommodation Fit Out
- Timber Processing and Contract Cutting

With more than 70 years' experience, we can assist from the 'front gate to the back fence' of the home or office – whether it be contract manufacturing of timber products or furniture for commercial use.

We provide customers with products including wardrobes and other storage solutions, planter boxes, indoor and outdoor kitchens, co-working office fitouts,

meeting booths, picket fencing, floorboards, kindling, and decking.

Through a partnership with [XFrame](#), we manufacture lightweight timber wall, floor and roof framing systems for retail and commercial customers. Built for sustainability, its unique, modular design is made to adapt and be repurposed to new needs over time, without creating waste.

As a social enterprise, everything we build is made with purpose. Not only do we offer sustainable furniture and timber solutions, we also create meaningful open employment opportunities for people with disability or experiencing barriers to work.



# Landscape Construction

**At GreenInc, we offer a range of services to meet your landscaping and horticultural needs, including:**

- Large scale custom landscape and construction
- Community recreation space establishment and maintenance

Building on the existing capabilities of APG and its longstanding reputation, GreenInc is a social enterprise with big ambitions for growth in the landscaping and horticulture sector.

With a focus on the creation of 'Green Spaces', GreenInc offers services in Landscape Construction & Maintenance including establishing green environments, irrigation, planting, paving, construction, turf laying, street furniture, walkways, play spaces, decking, earthworks, excavation and retaining walls.

GreenInc services all areas of metropolitan Adelaide from three depots in Mount Barker, Edinburgh and Panorama, and has partnered with large organisations such as Peet, Lanser, RSA, Fairland and the Mount Barker District Council to bring exciting new projects to life.

As a Bedford-backed social enterprise, GreenInc is an *Inclusive* workplace with a commitment to hiring people of all abilities. By partnering with GreenInc, customers create environments for people to thrive in while scaling both social and environment impact.

**Moving the earth to make a difference.**





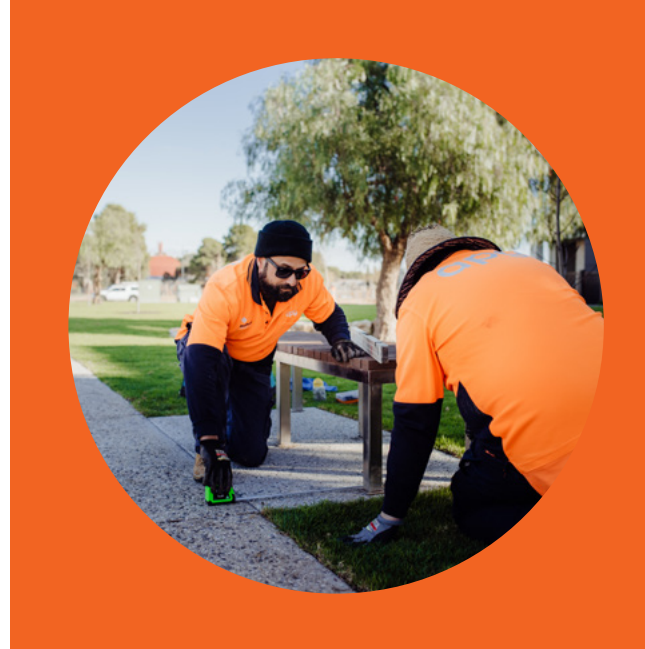
# Garden Maintenance

**APG (Adelaide Property & Gardens) is a garden maintenance business with over 30 years of experience. We have fully qualified trade specialists on our team of more than 90 people, and offer a full range of services with a focus on delivering flexible solutions.**

Proudly servicing the Adelaide metropolitan area, our key capabilities include gardening, horticulture, revegetation, and maintenance. Specialising in regular and ongoing upkeep of grounds, we are committed to tending to reserves and streetscapes with the utmost care on both multi-year and ongoing contracts. Utilising quality systems and procedures, we audit our work at the completion of each service, to ensure it is maintained to the highest standard.

APG is capable of big things and has handled some of South Australia's largest projects whilst offering employment to people with disability. To date, we've partnered with industry leaders like Fairland, Renewal SA and Onkaparinga Council.

**Our reputation for delivering award-winning, high-quality service and performance is every bit as important to us as maintaining beautiful landscapes around South Australia.**



**apg**  
garden  
maintenance





# Packaging & Assembly

**Bedford provides a complete commercial packaging, co-packing and assembly service to an impressive mix of Australian and international companies.**

Our highly experienced team have developed a reputation for high-quality performance, and outstanding customer service.

Our in-house facilities have capacity to wrap, shrink, seal, polish, label and de-label, and produce a range of goods at an industry-leading standard. We offer 'clean rooms' to meet the highest level of food safety and handling throughout the packing process.

Bedford partners with a range of businesses including Kimberly-Clark, Tradeware, Treadwell, Forza Global and Seima.







## Corporate Uniform & Workwear Solutions

Bedford can meet your uniform and workwear needs with state-of-the-art digital embroidery machines that deliver flawless results every time. With two 6-head machines, one 4-head machine, and a single head embroidery machine, we work quickly and efficiently, and can embroider polos, t-shirts, jackets, jumpers, hats, beanies, bags, hi-vis and more. We also have a direct-to-fabric printer that allows us to produce sports jersey and t-shirts to the highest quality. Simply choose your clothing items from our preferred suppliers and get in touch with our embroidery team.



## Inclusive Workplace Training & Assessment Services

There is growing recognition across industries and sectors about the importance and benefits of inclusive and diverse workplaces. Our suite of services can support you to foster greater inclusivity including executive & staff disability training, covering disability awareness, engagement & communication, and employment & environment. We also offer workplace disability culture assessment & empowerment services.





## Labour Hire

Surge up with skilled and loyal labour from Bedford, with short and long-term arrangements available. We offer our partners the opportunity to grow their business by accessing our extensive labour force and mass production equipment, allowing them to work on their business, not in it.



## Business Incubation and Start Ups

Do you have a great idea for a start-up business, or are already operating one? Ask us about our business entrepreneur and start-up coaching & support programs and services.



# About Us

Bedford has been proudly operating since 1945 and has grown into the second-largest employer of people with disability in Australia, providing a range of jobs and services for over 1,300 clients across 19 sites in South Australia, and that's just the beginning.

## Accreditations and Licenses

ISO 9001 (Quality)

AWPCS

HACCP

Kosher

ISO 45001 (WHS)

Bonded Licence

SMETA - Sedex Member Ethical Trade

CODEX HACCP (Food safety)



# Investing In Social Enterprises



Social Traders is an organisation dedicated to promoting the social enterprise sector in Australia, and recognising the efforts of businesses that exist to make the world a better place. Bedford's social enterprises are recognised for their efforts in championing equity and inclusivity in employment.



## Social Impact

We can support businesses to increase their social impact and meet ESG targets (environmental, social and corporate governance targets). Our social enterprises create scaling social impact. It can be measured by the economic benefit to the individual, government and community from increasing wages to a full award wage for people with disability, compared to a supported employment model.

Our Bedford-backed social enterprises, Dovetail, Cultivate and GreenInc, provide pathways into open employment. This generates a cascade of social, financial and health benefits for employees in addition to the economic benefits that flow through to the government and broader society through increased wages and therefore income taxes, reduction in Disability Support Pension payments, and a reduction in NDIS payments towards supported employment.

Everyone deserves a chance to reach their full potential. Bedford exists to support people with disability to live the life they choose.

For a long time, the disability sector has been in demand of change with a strong need for more inclusive workplaces, career progression and meaningful connections. That's what we are now delivering via our social enterprises – new sites, new services, and new opportunities.

# Sustainability

Our vision is not just for social good, but for the good of the environment, and the future. As we grow, we are committed to incorporating more sustainable practices and initiatives.

Using innovative technology at Dovetail, we reduce wastage with modular designs that can be rebuilt and repurposed. XFrame technology is a circular building system. This means linings and claddings connect to the frame using easily reversible fixing methods. Reversible wall linings allow changes to be easily made, minimising the waste normally created when change is required.

At the timber mill in Mount Gambier, we reduce the amount of timber waste going to landfill by processing it into decking and picket fences. Wood shavings are used as bedding for poultry.

At GreenInc, we are committed to expanding into the green growing and green waste sector, introducing more plant life, and using innovative recycling solutions. At Brooklyn Park, Cultivate kitchens have a 80% reduction in daily chemical use thanks to an e-water system.

We are always seeking new opportunities to adapt our practices and make a difference for the future.







# Future Bedford

We are growing to better serve our business partners and create more job opportunities and pathways for people with disability and barriers to employment.

Set to open in 2025, our new Advanced Manufacturing Hub at Salisbury will be home to Bedford-backed social enterprise, Dovetail. This cutting-edge facility will foster innovation, promote advanced manufacturing practices and integrate social responsibility into its operations. One of the key focuses is to adopt lean manufacturing principles, offering a systematic approach to minimising waste while maximising productivity and efficiency. The hub aims to optimise processes, reduce costs, improve product quality, and streamline operations by implementing lean principles.

Co-located with food and beverage manufacturing capabilities through a third site for Cultivate, production capacity will increase to 7,000 sqm, making it well-placed to cater for large contract food manufacturing services and new product development.

## Acknowledgement of Country

Bedford acknowledges the traditional custodians of all of the lands on which we operate, and pays respect to Elders past, present and future. We recognise and respect their cultural heritage, beliefs and relationship with the lands. We acknowledge that they are of continuing importance to First Nations people living today.

### Learn More:

[bedfordgroup.com.au](https://bedfordgroup.com.au)

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**Bedford**